



HELIOS (Large Cup)

Daffodils for Naturalizing

(A peck contains from 80 to 120 blooming-size bulbs.)

	Per Doz.	Per Peck	Per Bu.
KING ALFRED. (Yellow Trumpet.) Deep yellow, early.	\$1.25	\$5.75	\$21.90
OLYMPIA. (Yellow Trumpet.) A giant with deep golden yellow trumpet, lighter petals. Midseason.	1.35	5.95	22.50
THE FIRST. (Yellow Trumpet.) Colored like Olympia, one of the first to bloom.	1.10	4.75	17.90
CARLTON. (Large Cup.) A fine clear yellow color throughout; a large fine flower with expanded cup. Early.	1.35	6.75	25.00
HELIOS. (Large Cup.) Golden yellow petals, cup a little darker, hardy and prolific, early.	1.20	5.45	20.00
CHEERFULNESS. (Double.) Several flowers to each stem each with a yellow center surrounded by white petals. Late.	1.20	5.45	20.00



CHEERFULNESS (Double)

HANDMADE DAFFODIL MIXTURES

GLOUCESTER COUNTY MIXTURE. (Mixture No. 1.) A mixture of seven or more good varieties which are grown in large quantities for cut flowers in our section, includes King Alfred, Olympia, The First, Helios, Carlton, Cheerfulness, and others. **\$5.75 per peck; \$21.00 per bu.; \$5.90 per 100.**

RIVER'S EDGE NOVELTY MIXTURE. (Mixture No. 2.) Contains the above named varieties, also several others, such as Lady Diana Manners and Franciscus Drake. **\$6.25 per peck; \$23.00 per bu.; \$6.50 per 100.**

ALL YELLOW MIXTURE. (Mixture No. 3.) Made up of King Alfred, Helios, The First, and may include some other yellow daffodils with long or short cups. **\$5.45 per peck; \$20.00 per bushel; \$5.50 per 100.**

Dear Friends and Gardeners:

Cool weather in March and April prolonged the blooming season of our daffodils and brought out striking color in the pinks and red cups. We also enjoyed some very fine white daffodils, including Mount Hood and Beersheba, in addition to the standard yellow trumpet daffodils, such as King Alfred, Olympia, and Unsurpassable.

We suggest that you look over the above descriptions of handmade daffodil mixtures. Buying in bulk gets you the most bulbs for your money, and the mixtures give you a selection of different types and a prolonged blooming season. (The varieties in our mixtures bloom over a period of from four to six weeks and will naturalize well.)

Sincerely,
(MRS.) SELINA L. HOPKINS

FREE DELIVERY: Orders for bulbs above \$2.00 will be sent prepaid to any point **EAST OF THE MISSISSIPPI RIVER. CUSTOMERS LIVING WEST OF THE MISSISSIPPI RIVER** will please add ten per cent to our prices for **DAFFODILS** to help with transportation costs. (Daffodil bulbs are heavy, and the cost of shipping them is quite high.) All other bulbs will be sent any place in this country postpaid.

FOR ORDERS BELOW \$2.00—please add 25¢ for packing and postage.

GUARANTEE: Our bulbs are guaranteed to reach you in first class condition and to be true to name. Packages should be opened at once on arrival and examined. Any molded bulbs reported within 10 days of receipt will be replaced free of charge.

PRICE LISTS: If you do not intend to plant bulbs this year, you will do us and one of your friends a favor by passing this list on to another gardener.

PLANTING TIME: All bulbs on our list should be planted in the fall before the ground freezes. We start to ship our accumulated daffodil orders about September 1st. The other kinds of bulbs are imported from Holland, and of course we cannot begin to ship them until they come, which is usually about October 1st.

ORDER AS EARLY as you can, please. Orders are filled in the order in which they are received except that orders from southern states are not filled until after September 20 unless early shipment is especially requested.

River's Edge Flower Farm

(Mrs. S. L. Hopkins)

Nuttall, Gloucester Co., Virginia
Telephone: OXford 3-2940

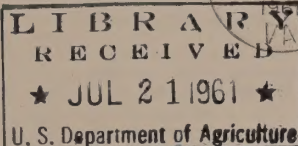
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SPECIAL EARLY OFFER!

5% Discount

If you mail order and payment by Aug. 25, you may deduct FIVE PER CENT from our list prices.

POSTMASTER: Forwarding or return postage guaranteed if forwarded to a new address. Notify sender on Form 3547. Postage for notice also guaranteed. If returned please state reason.



*U. S. Dept. of Agriculture
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KING ALFRED (Yellow Trumpet Class)

DAFFODILS—More Recommended Varieties

SPECIAL COLLECTION NO. 1

Actaea
Carlton
Cheerfulness

Dick Wellband
Geranium
Helios
King Alfred

La Riente
Olympia
The First

3 each of 10 varieties (30 bulbs)	.....	\$ 3.25
6 each of 10 varieties (60 bulbs)	.....	5.75
12 each of 10 varieties (120 bulbs)	.....	9.35
25 each of 10 varieties (250 bulbs)	.....	16.95

GARDEN COLLECTION NO. 2

Flower Carpet
Fortune
Golden Sceptre

Inglescombe
Mangosteen
Mount Hood
Mrs. E. H. Krelage

Thalia
Tunis
Unsurpassable

3 each of 10 varieties (30 bulbs)	.....	\$ 3.90
6 each of 10 varieties (60 bulbs)	.....	7.50
12 each of 10 varieties (120 bulbs)	.....	14.50



LADY DIANA MANNERS
(Small Cup Class)



ACTAEA (Poeticus)

ACTAEA. (Poeticus.) Very large. Broad snow-white perianth, large eye margined with dark red. Late. 3 for 50¢; \$1.60 per doz.; \$12.00 per 100.

AGRA. (Large Cup.) Large white perianth with vivid scarlet cup. Late. 3 for 65¢; \$2.00 per doz.; \$15.00 per 100.

BEERSHEBA. (White Trumpet.) A very fine flower with perfect form and a pure white color throughout. Midseason. Each 30¢; 3 for 80¢; \$2.50 per doz.

DICK WELLBAND. (Large Cup.) The petals are pure white, and the cup is flame orange. Very fine. Late. 3 for 50¢; \$1.60 per doz.; \$12.00 per 100.

FLOWER CARPET. (Yellow Trumpet.) Fine large deep yellow trumpet of King Alfred type. 3 for 65¢; \$2.00 per doz.; \$15.00 per 100.

FORTUNE. (Large Cup.) An unusual flower with its large red cup and golden perianth. Early. 3 for 65¢; \$2.00 per doz.; \$15.00 per 100.

GERANIUM. (Poetaz.) Tall stems carry 3 to 5 blooms each. Flowers are white with geranium-red centers. Late. 3 for 65¢; \$2.00 per doz.; \$15.00 per 100.

GOLDEN SCEPTRE. (Jonquilla Hybrid.) An attractive small, sweet-scented bright yellow flower. Midseason. 3 for 55¢; \$1.80 per doz.; \$13.00 per 100.

INGLEScombe. (Double.) Like a yellow rose, of good form and color. Midseason. 3 for 65¢; \$2.00 per doz.; \$15.00 per 100.

LA ARGENTINA. (Large Cup.) Perianth is large and white, and white crown is remarkably filled with radiating stripes of yellow and orange. Each 30¢; 3 for 80¢; \$2.50 per doz.

LA RIANTE. (Small Cup.) Pure white perianth, bright red cup. Midseason. 3 for 50¢; \$1.60 per doz.; \$12.00 per 100.

MANGOSTEEN. (Small Cup.) A magnificent flower with a wide scarlet crown and golden yellow petals. Late. 3 for 50¢; \$1.60 per doz.; \$12.00 per 100.

MOUNT HOOD. (White Trumpet.) A beautifully formed, large white daffodil. Very fine. Midseason. 3 for 70¢; \$2.25 per doz.; \$17.00 per 100.

MRS. E. H. KRELAGE. (White Trumpet.) Often described as "the white King Alfred." Midseason. 3 for 65¢; \$2.00 per doz.; \$15.00 per 100.

MRS. R. O. BACKHOUSE. (Large Cup.) The best known pink trumpet daffodil. Ivory-white petals, long trumpet with apricot pink, frilled edge. Late. 3 for 70¢; \$2.25 per doz.; \$17.00 per 100.

MUSIC HALL. (Bicolor Trumpet.) A magnificent, well-proportioned flower with a white perianth and golden trumpet. Midseason. 3 for 65¢; \$2.00 per doz.; \$16.00 per 100.

SCARLET ELEGANCE. (Large Cup.) Beautiful coloring; petals deep yellow, cup deep orange-red. Midseason. 3 for 55¢; \$1.80 per doz.; \$14.00 per 100.

SCARLET LEADER. (Large Cup.) Creamy white petals; bright red expanded cup. Midseason. 3 for \$1.00; \$3.05 per doz.; \$20.00 per 100.

SELMA LAGERLOF. (Large Cup.) Perianth is white, crown is red, edged with orange yellow. Each 30¢; 3 for 80¢; \$2.50 per doz.; \$18.00 per 100.

THALIA. (Triandrus.) Three delicately formed blossoms crown each stalk. Late. 3 for 55¢; \$1.80 per doz.; \$13.00 per 100.

TUNIS. (Large Cup.) Bold ivory crown with coppery gold brim; waxy white perianth. Early. 3 for 55¢; \$1.80 per doz.; \$13.00 per 100.

UNSURPASSABLE. (Yellow Trumpet.) A very fine new giant, deep yellow throughout. Early. 3 for 80¢; \$2.50 per doz.; \$18.00 per 100.

WILLIAM THE SILENT. (Trumpet.) Enormous golden yellow flower of perfect shape. 3 for \$1.00; \$3.05 per doz.; \$20.00 per 100.

YELLOW CHEERFULNESS. (Double.) A yellow form of the well-known white Cheerfulness. Cluster of double yellow flowers. Late. 3 for 50¢; \$1.60 per doz.; \$12.00 per 100.

DARWIN TULIPS, GROWN IN HOLLAND

CLARA BUTT. Salmon pink. Very popular.

RED PITT. Brilliant scarlet.

SUNKIST. Bright golden yellow.

PURPLE PERFECTION. Deep violet-blue.

ZWANENBURG. Pure white with black anthers.

\$1.20 per doz.; \$2.30 for 25; \$8.50 per 100.

3 each of 5 varieties above (15 bulbs)	.....	\$ 1.65
6 each of 5 varieties above (30 bulbs)	.....	2.90
12 each of 5 varieties above (60 bulbs)	.....	5.75
25 each of 5 varieties above (125 bulbs)	.....	10.50

Rainbow mixture of tulips \$7.50 per 100.

LARGE BEDDING HYACINTHS

BISMARCK. Bright blue, very fine for forcing in pots.

L'INNOCENCE. Pure white, extra fine large bells.

JAN BOS. The finest brilliant scarlet hyacinth, very early.

CITY OF HAARLEM. Golden yellow. The purest and finest yellow hyacinth.

PINK PEARL. One of the finest. A beautiful pink.

KING OF THE BLUES. Dark blue, splendid form.

25¢ each; \$2.60 per doz.; \$20.00 per 100.

1 each of above 6 colors	.....	\$1.15
3 each of these 6 colors	.....	3.95
5 each of these 6 colors	.....	6.30

Mixed Hyacinths: \$2.40 per doz.; \$18.50 per 100.

LIATRIS

LIATRIS (Blazing Star or Gayfeather) Pycnostachya. Blooms in midsummer and throws up long narrow spikes of purple flowers, four feet high, which last a long time.

3 for \$1.00; \$3.00 per doz.

PEONIES

PEONY FESTIVA[®] MAXIMA. Paper-white, crimson markings to center. Large and full; tall. 80¢ each; 3 for \$2.00; \$7.00 per doz.

CONNOISSEUR COLLECTION NO. 3

Agra
Beersheba
La Argentina

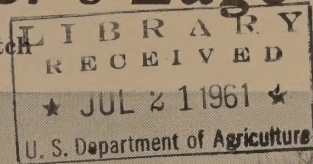
Mrs. R. O. Backhouse
Music Hall
Scarlet Elegance
Scarlet Leader

Selma Lagerlof
Wm. the Silent
Yellow Cheerfulness

1 each of 10 varieties (10 bulbs)	.....	\$ 2.10
3 each of 10 varieties (30 bulbs)	.....	5.95
6 each of 10 varieties (60 bulbs)	.....	11.50

Daffodils are Harvested at River's Edge Farm

Reprinted from the Richmond Times-Dispatch



Mrs. Selina Hopkins, of River's Edge Flower Farm, shows a basket of her choice daffodils gathered from her fields.



A Field of Daffodils on River's Edge Farm



Mrs. Hopkins Superintends Packing of Daffodils

BY—HAMILTON CROCKFORD
Times-Dispatch Staff Writer

NUTTALL, VA., March 31 — Mrs. Selina L. Hopkins just about abandoned housekeeping a couple of weeks ago and took to gathering posies. Lunch will continue to be irregular or missing for three weeks yet.

It wasn't simply a walkout, or just Spring fever — although that had something to do with it.

The daffodils had it. Here in Gloucester County they were bursting into bloom again. (The daffodil show at Gloucester is on today and tomorrow.)

Everybody in Gloucester County has a daffodil patch. Mrs. Hopkins has some 15 acres of them.

Bread and Beauty

And since they supply her table with bread as well as beauty, picking posies in March for her has only an incidental resemblance to gathering nuts in May.

So, beauty being fragile, business on her "River's Edge" flower farm here, a couple of miles east of the court house, is bustling these days—everywhere except the kitchen.

Every clear morning the pickers show up at her fields. Every afternoon a truck shows up at her packing house for a shipment to go somewhere.

And every day, all day, an elderly widow turned business woman gets about to all corners of the place to supervise the operations from picking to packing.

If it's a frosty morning, the daffodils will have their heads down, and

there's no picking then. But when they look up and dance in glee like Wordsworth's, beside the North River here the nimble-fingered pickers must move fast.

Money for Pickers

[There's money in it for the pickers, while it lasts, at 2 cents per bunch of a dozen, 25 bunches to the basket, and some people picking 20 baskets in a day's working time, the owner observed.]

The job must be done by noon, if possible, Mrs. Hopkins noted, to leave enough time for cooling the flowers to stiffen their stems, and for packing before the truck comes. She drives her car out into the fields to direct the work.

The baskets go into troughs of water to stay until the stems are "cool to the hand." Then the packers take over, gently placing them 30, 36 or 50 bunches to the box, according to the size of the flower variety, and bracing it to be sure the blossoms don't bruise.

While this is going on, the phone may be ringing with a long distance order from somewhere, and Mrs. Hopkins will be off into the house to take it.

A daily broadcast of prices in New York is also "must" listening for her or her son-in-law and daughter, Mr. and Mrs. C. H. Hammer, who live with her, and grow more daffodils of their own.

Market Perishable

The market can be as perishable as a daffodil, if there's a temporary glut in one place: The New York

price dropped from 50 cents a dozen on a Saturday to 10 cents by the next Thursday, they noted. They shifted destinations accordingly, just before truck time.

Mrs. Hopkins, who moves unruffled through this melee, got into flower farming on her own rather later than most.

An aunt of actress Katherine Hepburn, she was born Selina Hepburn, the daughter of a Hanover County Episcopal minister, in 1878, and married N. S. Hopkins in 1900.

From general farming on his family's old place here, "Waverley," first owned by Philip Edward Tabb, he went into bulb growing seriously about 1922. He developed a couple of varieties himself. Meanwhile, Mrs. Hopkins observed with a smile, genealogy and Gloucester County history were her chief occupations.

But when her husband died in 1937, and her four children wondered what she ought to do, she decided simply. "It was the only living I had," she said. She turned to daffodils.

She sells a dozen or so commercial varieties and a few boxes each year of an estimated 100 other varieties.

And while she'll be getting back to a little more housekeeping after about April 20, she won't tarry long at a time.

Has Bulb Trade

She's working up a bulb trade, too, and does about as much business selling the increase of her bulbs in the Fall as selling flowers in Spring.

Selling only to home gardeners and florists rather than large wholesalers, she's shipped them now to every State except Montana, she said. (Everything goes out with a tag noting the bulbs were State-inspected and found free of the plagues of the bulb fly, Hammer pointed out.) And she "grades bulbs with the boys all summer."

They have to be dug every one to four years, she noted, and where they grew, the fields must be planted alternately to soybeans and Winter clover, sometimes for two years, and these turned under, until the ground is right for bulbs again.

After cleaning, drying, chemical treating and curing, the bulbs for replanting go back in the ground from September to Christmas. It's a year-round business.

"The only time I get any peace at all is when I get them all patted down in the ground in the Winter," Selina Hopkins said—"And then I have to work on my income tax."

But she was smiling at a cluster of her "Magnificence" when she said it.

